

# MD ANALYSIS

## CA 5 - K September Analysis

### GAT Constitutional Area 5 - Korea Leader: Open

#### July 2022 to September 2022 (3 months) Results

| CA 5 - K        | 2019-2020 | 2020-2021 | 2021-2022 | 2022-2023 |
|-----------------|-----------|-----------|-----------|-----------|
| New Clubs       | 5         | 8         | 16        | 12        |
| Charter Members | 198       | 252       | 469       | 442       |
| New Members     | 3441      | 3468      | 3074      | 4082      |
| Drops           | 2806      | 2853      | 2365      | 2305      |
| Net Growth      | 1073      | 1055      | 1378      | 2403      |

#### September (Only Results)

| CA 5 - K        | Sep-19 | Sep-20 | Sep-21 | Sep-22 |
|-----------------|--------|--------|--------|--------|
| New Clubs       | 1      | 3      | 4      | 5      |
| Charter Members | 36     | 110    | 111    | 182    |
| New Members     | 682    | 471    | 445    | 698    |
| Drops           | 818    | 464    | 575    | 482    |
| Net Growth      | -71    | 158    | 20     | 423    |

#### Statement for 1st Quarter Results(previous 3 years)

| CA 5 - K        | 2019-2020<br>1st Qtr | 2020-2021<br>1st Qtr | 2021-2022<br>1st Qtr |
|-----------------|----------------------|----------------------|----------------------|
| New Clubs       | 5                    | 8                    | 16                   |
| Charter Members | 198                  | 252                  | 469                  |
| New Members     | 3441                 | 3468                 | 3074                 |
| Drops           | 2806                 | 2853                 | 2365                 |
| Net Growth      | 1073                 | 1055                 | 1378                 |

### MD Wise Analysis

| MD    | GMT Area          | CA 5 - K        | 2019-2020 | 2020-2021 | 2021-2022 | 2022-2023 |
|-------|-------------------|-----------------|-----------|-----------|-----------|-----------|
| 354   | Republic Of Korea | New Clubs       | 3         | 7         | 5         | 7         |
|       |                   | Charter Members | 99        | 203       | 122       | 267       |
|       |                   | New Members     | 904       | 1031      | 773       | 1187      |
|       |                   | Drops           | 1032      | 907       | 999       | 919       |
|       |                   | Net Growth      | 105       | 384       | -35       | 580       |
| Total |                   | New Clubs       | 3         | 7         | 5         | 7         |
|       |                   | Charter Members | 99        | 203       | 122       | 267       |
|       |                   | New Members     | 904       | 1031      | 773       | 1187      |
|       |                   | Drops           | 1032      | 907       | 999       | 919       |
|       |                   | Net Growth      | 105       | 384       | -35       | 580       |

## MD Wise Analysis

| MD    | GMT Area          | CA 5 - K        | 2019-2020 | 2020-2021 | 2021-2022 | 2022-2023 |
|-------|-------------------|-----------------|-----------|-----------|-----------|-----------|
| 355   | Republic Of Korea | New Clubs       | 2         | 1         | 7         | 2         |
|       |                   | Charter Members | 93        | 43        | 214       | 69        |
|       |                   | New Members     | 1382      | 1161      | 1195      | 1619      |
|       |                   | Drops           | 1020      | 952       | 686       | 745       |
|       |                   | Net Growth      | 504       | 319       | 773       | 1025      |
| Total |                   | New Clubs       | 2         | 1         | 7         | 2         |
|       |                   | Charter Members | 93        | 43        | 214       | 69        |
|       |                   | New Members     | 1382      | 1161      | 1195      | 1619      |
|       |                   | Drops           | 1020      | 952       | 686       | 745       |
|       |                   | Net Growth      | 504       | 319       | 773       | 1025      |

## MD Wise Analysis

| MD    | GMT Area          | CA 5 - K        | 2019-2020 | 2020-2021 | 2021-2022 | 2022-2023 |
|-------|-------------------|-----------------|-----------|-----------|-----------|-----------|
| 356   | Republic Of Korea | New Clubs       | 0         | 0         | 4         | 3         |
|       |                   | Charter Members | 6         | 6         | 133       | 106       |
|       |                   | New Members     | 1155      | 1276      | 1106      | 1276      |
|       |                   | Drops           | 754       | 994       | 680       | 641       |
|       |                   | Net Growth      | 464       | 352       | 640       | 798       |
| Total |                   | New Clubs       | 0         | 0         | 4         | 3         |
|       |                   | Charter Members | 6         | 6         | 133       | 106       |
|       |                   | New Members     | 1155      | 1276      | 1106      | 1276      |
|       |                   | Drops           | 754       | 994       | 680       | 641       |
|       |                   | Net Growth      | 464       | 352       | 640       | 798       |

